

Detail explanation for the main function

of Trading Platform, **Woori**

1 Submission of the quotation made by the most optimized Suppliers for the RFQ

- Submission of the quotation made by the most optimized Suppliers at Korea and foreign country for the RFQ who have made an agreement for cooperation

Ex) **EK Heavy Consortium**



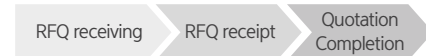
2 Easier and more valuable RFQ and Quotation making and download

- Make the RFQ and quotation easier and more useful using the form in the platform, **Woori**.

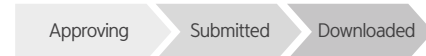
No.	Product name	Category	Unit Weight(kg/pc)
1	Kiln Tyre (Live Ring)	Castings	20000

3 Real time monitoring with 3 step progress status for RFQ and Quotation respectively.

- RFQ status



- Quotation status



4 Untact communication with message

- Support untact communication with message function against COVID19.

James 20.11.04

Hello, I'm James from OOO industry.
I would like to request an estimate of industrial material.

Introduction of Woori International

Management company of Trading Platform, **Woori**



Company situation

Mission · Intermediation of Castings/Forgings/Welding Structure commerce that make easy and satisfactory for both customers and suppliers.

Vision · Intermediation of Castings/Forgings/Welding Structure commerce that make easy and satisfactory for both customers and suppliers using latest leverage tool to deliver valuable information.

History

2020.07

- Woori International Company establishment
- Signed a sales agency contract with EK heavy industries
- Signed NDA with FLSmidth and initiated RFQ submission
- Start of RFQ submission from METSO
- Start of RFQ submission from KHD

2020.09

- Selected as a supported company for the Innpolis campus project (Organizing Agency : Korea Electric Research Institute, Gyeongnam Creative Economy Innovation Center)

2021.01

- Selected as a supported company for the working space by BNK kyongnam Bank

2021.02

- Start the Trading Platform (Woori) service



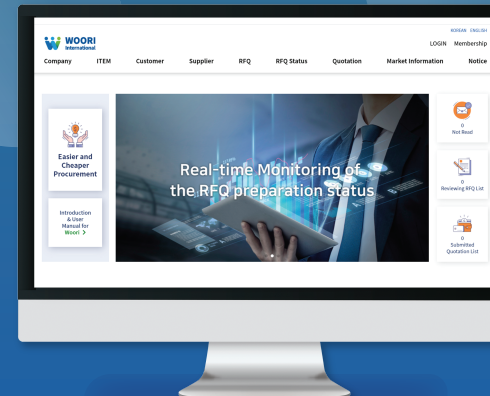
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Easier and cheaper procurement

Cement & Mining Equipment
(Casting / Forgings / Welding Structure / Assembly)
Trading platform, **Woori**



Homepage of Trading Platform, **Woori**
<http://woori-inter.com/main/en>

Main Function

of Trading Platform, **Woori**

1 Function for more competitive quotation

- Submission of the quotation made by the most optimized Suppliers for the RFQ
- Submission of the quotation made by recommendable new supplier, if needed.

2 Function for improvement of inconvenience for trading

- Easier RFQ and quotation making and registration using more valuable RFQ form
- Easier submission and download of RFQ and quotation
- Real time monitoring for RFQ and quotation progress status
- Untact communication with message

3 Function to share the useful information

- Share the updated market and technical information from the related magazine, newspaper and website.

4 Function linked to mobile phone

- Use the function of the trading platform, Woori, using mobile phone
- Communication with message using mobile phone



1 Membership

- Click Customer bottom for Customer's membership while click Supplier bottom for Supplier's membership.

- Domestic residents are given the certification no. to the registered mobile number while overseas residents are given the certification no. to the registered e-mail.
- Register the company logo and member photo used only for the Platform, Woori. * Option

2 Login

- Put the ID and Password in the Customer Login in case of Customer and also in the Supplier Login in case of Supplier.

3 RFQ Registration

- Customer register the RFQ with click of registration bottom after put the RFQ data with attached spec in the form.
- When Woori approves the registered RFQ, Woori informs the selected domestic suppliers by email, platform message and mobile phone text message, and the overseas Suppliers by email and platform message, "Please submit quotation after download the RFQ in the Platform, Woori, because you are chosen as the most optimized supplier for the RFQ."
- The Suppliers login the platform by clicking on the RFQ link of the email, then open the received RFQ on the RFQ list in the RFQ status menu, put estimated quotation completion date first and then download the RFQ as well as related attachments respectively, and then make a quotation.

RFQ Registration

4 RFQ Status

- Both Customer and Supplier can do real-time monitoring of where a step is and the expected completion or completion date of that step is possible among there steps of progress status composed of RFQ receiving ▶ RFQ received ▶ Quotation completion when open the RFQ from the RFQ list.

RFQ List				
No.	RFQ No.	Title	Progress	Write
1	WR-210101_05	RFQ for Kiln Tyre	Quotation completion	2021-01-16

RFQ Progress	
Customer	Woori
RFQ No.	WR-210101_05
Title	RFQ for Kiln Tyre
Progress	<div style="display: flex; justify-content: space-around; align-items: center;"> <div style="border: 1px solid black; padding: 5px; text-align: center;">RFQ receiving 2021-01-16</div> <div style="font-size: 24px;">➤</div> <div style="border: 1px solid black; padding: 5px; text-align: center;">RFQ Receipt Estimated quotation completion date 2021.1.25</div> <div style="font-size: 24px;">➤</div> <div style="border: 1px solid black; padding: 5px; text-align: center;">Quotation completion 2021-01-16</div> </div>

5 Quotation

- The registered quotation by Supplier is listed in the quotation list with "Approving" first and then move to next step of "Submitted" after Woori's approval and then move to final step of "Downloaded" as three steps of quotation progress status.
- When Woori approves the quotation, the domestic customer will receive the quotation by email, platform message and mobile phone Text message while the overseas customer will receive it by email and platform message, "Quotation was made out and registered in Woori, so please download it from Woori."

Quotation List					
No.	Quotation No.	Quotation Rev. No.	Title	Progress	Write
1	KR-Q-2021-03	0	Kiln Tyre 견적서	Downloaded	2021-01-16

6 Other Menu

- Provide the information for Woori International, Management company of Woori, (Overview/History/Contact point), Selling items (Castings/Forgings/Welding Structure/Assembly), Customers and Suppliers (Domestic/Overseas) in the related menu.
- Provide the new or updated information for the technology, market and trend obtained from the related magazine, newspaper and website to Cement & Mining industry.
- Use message tool with click of one of below two kinds of message symbols.

